Bruce Kay, Markel Corporation

Bruce joined Markel in June, 1982, and has been handling Corporate Real Estate since that time when Markel was located in the round building on Markel Road in the Willow Lawn area of Richmond. Bruce handles the real estate portion of relocations as well. He has been responsible for Investor Relations since Markel went public in December, 1986.

Bruce A. Kay Markel Corporation Boards of Directors Committees As of 1/31/17

Current Activities:

CenterStage Foundation Board

CenterStage Finance Committee

CenterStage Foundation CEO Search Committee

Maymont Board and Facilities Committee

Cultural Arts Center at Glen Allen Board

Greater Richmond Chamber of Commerce Trustee's Circle

Greater Richmond Chamber of Commerce CEO Search Committee

Association for Corporate Growth Board

Association for Corporate Growth CUP Committee

Association for Corporate Growth Scholarship Committee

University of Richmond MBA Case Study

University of Richmond guest speaker

Virginia Commonwealth University Real Estate Circle of Excellence Board

Virginia Commonwealth University Real Estate Trends Conference Comm

Richmond Strikers Soccer Club Board

Faison School Foundation Board

Venture Richmond Board

Heart of Virginia Council BSA Executive Board - VP Development

Heart of Virginia Council BSA Executive Board Executive Committee

Heart of Virginia Council Cardinal District Committee - Membership

BSA Troop 772 Assistant Scoutmaster and Eagle Scout Advisor

Heart of Virginia Council BSA - Boisseau House Committee

Innsbrook Foundation Board - Past President

Innsbrook Safety Board - Chairman

Innsbrook Owners Association Board - Vice President

Third Presbyterian Church Session - Budget & Stewardship Committee

Third Presbyterian Church Capital Campaign Co-Chair

Third Presbyterian Church Court Appointed Trustee

Third Presbyterian Church Sanctuary Choir

Third Presbyterian Church Endowment Corporation - President

Richmond Real Estate Group

Greater Richmond CPCU Board

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The Valentine Board – Property Committee Chair Westminster Canterbury Richmond Corporate Board Westminster Canterbury Richmond Foundation Board Westminster Canterbury Richmond CEO Search Committee

Past Boards:

Virginia Lung Association
Carpenter Center
Henrico Business Council
Greater Richmond Civitan Club
Pocahontas Parkway Board
Short Pump Community Development Authority

INNSBROOK | DIRECTORS



Board Of Directors

Innsbrook Owners Association, Inc.

PRESIDENT

(804)747-7800

paul.kreckman@gmail.com



Paul is part of Innsbrook's original development team offering research and real estate analysis. He has over 35 years of experience in the Richmond real estate market, first as a consultant and then as a developer. He holds a Bachelor of Arts degree in Economics from Syracuse University and a Master of Arts degree in Economics from the University of Virginia. Paul has been on the Innsbrook Owners Association Board of Directors since 1985 and is a founding member.

FOUNDER

Innsbrook Associates, LLC
Real Estate Developer
(804) 347-4774
sgunst@lifelogic.net



Sidney is one of the original developers of Innsbrook which began construction in 1979. He currently splits his time between managing his real estate and political interests. He is a graduate of High Point University with a degree in business. Sidney has been on the Innsbrook Owners Association Board of Directors since 1985 and is a founding member.

VICE PRESIDENT

Markel Corporation

Vice President of Investor Relations and Real Estate

\(\sigma\) (804)747-0136

bkay@markelcorp.com



Since 1982, Bruce has been responsible for overseeing all of the company's real estate investments. He received his Bachelor of Arts degree in Economics from Colgate University and a Master of Commerce degree from the University of Richmond. Bruce has been on the Innsbrook Owners Association Board of Directors since 1993.

MEMBER

FOUNDATION BOARD OF DIRECTORS



The Innsbrook Foundation oversees the budget and helps run the Innsbrook community. Anyone may present to the Foundation on any topics that affect the general community.

Carter Marchant, President

Hilton Garden Inn at Innsbrook 4050 Cox Road. • Glen Allen, Virginia 23060

Phone: (804) 521-2900 carter.marchant@hilton.com

Bruce Kay, Past President

Markel

4521 Highwoods Parkway • Glen Allen, Virginia 23060

Phone: (804) 965-1720 bkay@markelcorp.com

Toby Leslie, Vice President

Keiter

4401 Dominion Blvd., Suite 200 • Glen Allen, Virginia 23060

Phone:(804) 273-6242 tleslie@kshgs.com

Hank Robertson, Treasurer

Highwoods Properties

4501 Highwoods Parkway • Glen Allen, Virginia 23060

Phone:(804) 290-2160

hank.robertson@highwoods.com



The Board of Directors provides strategic guidance and serves as the fundraising arm of Richmond CenterStage to ensure that the facility remains accessible to all performers and audiences. Richmond CenterStage also has an Associates Board that promotes Richmond's cultural, social and economic vitality by strengthening relationships between arts groups and promoting attendance at arts-related events.

Our Vision

To be a catalyst for creative and vibrant arts throughout the Richmond region.

Our Mission

- To promote an inspiring environment where performing arts will flourish and strengthen Richmond's cultural, social and economic vitality.
- To provide support and strengthen relationships among visual, performing and all cultural arts.
- To broaden audience participation through diverse and innovative programming and community engagement.
- To create transformational performing arts educational opportunities for students of all ages.
- To assist the development of strategies for new and enhanced performing arts venues and related real estate.
- · To provide financial support for the operations of all Richmond CenterStage venues

Richmond CenterStage is fortunate to have so many dedicated board members with diverse backgrounds and skillsets. Board members serve a three-year term with terms staggered to ensure continuity.

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8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

Upcoming Events

February 4, 2017 - <u>Altria Theater</u> (http://www.richmondcenterstage.com/event /altria-theater)

February 4, 2017 - <u>Dominion Arts Center</u> (<u>http://www.richmondcenterstage.com/event/dominion-arts-center</u>)

 ${\sf Ken\,Myers,\,Director\,of\,Operations\,and\,Capital\,Projects;\,Facility}$

Rentals

804-649-0711, ext. 320

kmyers@thevalentine.org

Peggy Hudert, Wedding Coordinator

804-649-0711, ext. 349

phudert@thevalentine.org

Finance and Human Resources

Donna Kolba, Director of Finance & Human Resources

804-649-0711, ext. 316

dkolba@thevalentine.org

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July 2011

Insurance Women of Richmond Installs New Officers



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The Insurance Women of Richmond, VA, recently installed new officers and honored its award winners for the 2010-2011 association year at their annual Industry Night Appreciation Dinner, held on May 17, 2011 at The Place at Innsbrook in Glen Allen.

Incoming officers are: President Melanie A. Miller of Colony Specialty Insurance Company; First Vice President Lori Reed, CISR, CPIA of IIAV; Second Vice President Bonnie Warren, ACSR, CPIW, DAE of Argo Pro; and Treasurer Laura Vaughan, AINS of Seneca Insurance Company.

The award winners are:

- Helen Gray Gaddy Memorial Scholarship: Brittany Camacho and Danyelle Crutchfield of Virginia Commonwealth University
- · Safety Person of the Year: Officer Steve Nurmi, Henrico Police Department
- · Professional Underwriter of the Year: Callie Stuart, CPCU, CIC, CPIW, DAE of Markel Corporation
- Industry Person of the Year: Bruce Kay, Vice President of Markel Corporation
- Insurance Woman of the Year: Laura Vaughan, AINS of Seneca Insurance Company

Insurance Women of Richmond, VA, is affiliated with the National Association of Insurance Women, International (NAIW) and serves members who live and/or work in the Metro Richmond area. IWOR is dedicated to the development of leaders in the insurance industry.

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Two retired Richmond area professionals discuss vineyard venture in Albemarle



COURTESY PAUL KRECKMAN

Valley Road Vineyards in Albemarle County, which was started by retired Richmonders Paul Kreckman and Stan Joynes, lies along a scenic roadway known for its numerous wineries and breweries.



View all 4 images in gallery. >



Kreckman



Posted: Tuesday, August 23, 2016 10:30 pm

By JOHN REID BLACKWELL Richmond Times-Dispatch

Virginia's growing wine industry has lured a couple of retired Richmond-area professionals into a viniculture venture.

Last fall, Paul Kreckman, a longtime local real estate professional and retired vice president of Highwoods Properties, and Stan Joynes, a retired real estate lawyer and partner at LeClairRyan, acquired a farm in Albemarle County near Charlottesville with the idea of starting a vineyard.

This year, they planted four acres of grapes there, landscaped some of the property and renovated a farm building to serve as a wine-tasting room for visitors.

Their wives and three other couples have joined them as business partners in the venture, which they named Valley Road Vineyards.

"We have five couples — all still married even nine months into this adventure," Joynes quipped on Tuesday at a meeting of Encorepreneur, a local organization for baby boomers interested in creating new careers.



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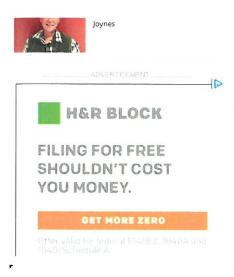
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TOP 50 EMPLOYERS



A look at the 50 companies in the Richmond area that employ the most full-time



Kreckman and Joynes spoke about their startup business to a group of more than 200 people who gathered for the meeting at Virginia Commonwealth University's School of Business in downtown Richmond.

Part of the impetus for starting the vineyard was that Virginia's growing wine industry has sometimes suffered from a shortage of grapes, said Joynes, who is CEO of the business.

"We learned that with the increasing quality of Virginia wines and the increasing demand for Virginia wines ... we had a pretty significant deficit of

supply against demand in Virginia for grapes," he said.

Virginia has about 280 wineries, up from less than 50 two decades ago, Joynes said. Virginia has about 4,000 acres of vineyards planted.

Valley Road Vineyards has started out with four types of wine grapes: Sauvignon Blanc; Petit Verdot; Chardonnay and Cabernet Franc.

Supplied with wine made for Valley Road Vineyards at another winery, the tasting room recently opened at the farm, which is along Route 151, a scenic road known for its numerous wineries and breweries.

The other partners in the venture are Linn Kreckman and Barbara Joynes; Bobby and Karen Edwards; Bruce and Janet Kay; and Jim and Mary Theobald.

Joynes joked that among the group, there are 16 undergraduate and graduate degrees, "not one of which" is related to grape production.

Kreckman and Joynes said their planted acreage isn't enough for a long-term sustainable business, so they are looking for additional land.

"It's a for-profit venture — make no mistake," Kreckman said before the presentation. ""But it's an enjoyable way to spend time with some friends that we have known for a long time."

jblackwell@timesdispatch.com

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8	9	10	11	12	13	14
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22	23	24	25	26	27	28
29	30	31				

2 of 4