

Bruce Kay,

Managing Director, Investor Relations

Markel Corporation

Markel Ventures Inc.

### **PROFESSIONAL PROFILE**

Bruce joined Markel in June, 1982, and has been handling Corporate Real Estate since that time when Markel was located in the round building on Markel Road in the Willow Lawn area of Richmond. Bruce handles the real estate portion of relocations as well. He has been responsible for Investor Relations since Markel went public in December, 1986.

- Immediate past president for the Real Estate Circle of Excellence
- Board of Directors, Innsbrook Foundation
- Board of Directors, Innsbrook Owners Association, Inc.
- Board of Directors, Venture Richmond
- Board of Directors, Innsbrook Safety Board

Eagle Scout Bruce Kay is a go-getter and always among the first to step forward and volunteer. He is a 51 year Scouter with current registrations as Assistant Scoutmaster, Troop 772; Cardinal District Vice Chairman and the Council Executive Board.

Bruce was described in the following words, “Whether Bruce was dealing with a unit, district, or the council, he was always guiding fellow Scouters. Bruce personifies the word leader. Whenever anything needs to be done, Bruce is the first to set a strong example.”

He has held nearly every position on the District Committee, including District Chairman, Membership Committee, and Finance Chairman. Through his guidance and tutelage, Cardinal District became a repeated “Quality District”. Bruce even hosts the District’s monthly meeting at his office.

He is a very active in Henrico County and in the greater Richmond area. His list of board affiliations speaks volumes of the amount of time he devotes to all kinds of organizations. He works tirelessly to make the Innsbrook Park, one of the best office parks in the county and in the world.

Innsbrook Park is one of the major areas in Henrico County and Bruce with his affiliations with local Police, Fire, EMS and other organizations helps maintain the park’s safety and security and the appeal.

Over the years he has helped various civic organizations and educational institutions in Henrico County as shown in his profile document. His contribution to CenterStage and Venture Richmond are impeccable.

He has received a number of accolades and awards for all his servant leadership, truly living up to the mission of having been a graduate of LMR program. His contributions now go beyond the

metro Richmond to Albemarle County in Virginia where he is now an investor in a vineyard, providing employment and contributing to the GDP of the commonwealth of Virginia.

I have no hesitation to nominate Bruce Kay for the Henrico County Community Leader of the year award. His accomplishments perfectly fit the award criteria. He has through various activities of his in the last 35 years has definitely shown unwavering support for Henrico County and the business community through his involvement with Henrico county and very well demonstrated his dedication to the betterment and growth of Henrico County.

### **PERSONAL PROFILE**

Bruce is married to Janet and has two children, Andrew and Amy. Together they have done great in raising two excellent kids.

- Bruce received a B.A. degree from Colgate University in Hamilton, NY in 1972.
- He received his Master of Commerce degree from the University of Richmond in 1976.
- Bruce and Janet will celebrate 45 years of marriage this year.
- Bruce's son, Andrew, lives in Richmond and is in insurance with Great American.
- Bruce's daughter, Amy, lives in North Carolina and is the Director of Aces for Autism. Aces of Autism is a school for children with autism.

Some quotes from Janet about Bruce:

"He likes to connect people for the greater good."

"He's always a cheerleader."

"He always looks at the glass half full."

"He always whistles when he arrives home from work every day."

I do not think you will find a better candidate than Mr. Bruce Kay for this award. Just by looking at the voluntary work he has done and all the accomplishments he has achieved across the different organizations whether they are for profit, non-profit, civic, schools, churches, one cannot but stop and think where he gets all the energy. And if you meet Bruce you will know he is not just as good as the 'Energizer Bunny' but he far more superior in terms of the energy he displays and the dedication and passion he shows for whatever he does to make everyone around him feel good about themselves.

I am honored to have known this great person and I consider myself blessed to have the opportunity to nominate a great citizen of this country, the Metro Richmond area and Henrico County.