

**Accelerating Minority Business
Investment & Development**

Sonja Wells
SVP and Interim Chief Lending
Officer
City First Bank



Sonja Sanders Wells is a Sr. Vice President and Interim Chief Lending Officer for City First Bank and trusted advisor to numerous business and not for profit clients. Sonja has been instrumental in successfully growing and expanding the bank's loan, deposit and cash management portfolio for the past 5 years. She has over 30 years of experience in Commercial lending and financial consulting. Sonja specializes in Commercial Lending and financial consulting for businesses with revenue and sales volume under \$100 Million and is an expert in customizing commercial credit facilities specific to client needs and industry segments; inclusive of leverage and leverage source loans in NMTC transactions.

Prior to joining City First Bank; Sonja was a Vice President and Senior Relationship Manager at M&T and Business Banker for First Union Bank now known as Wells Fargo. Sonja is a member of the African American Real Estate Professionals and Southeast Community Development Corporation's Board of Directors, the Real Estate Council for DC Charter School Alliance and the Maryland Casino Business Investment Fund's (MCBIF) Loan Committee. Sonja is a graduate of Boise State University with extensive certifications, training and experience in Commercial Banking and Real Estate, Marketing, Retail Management and Buying.