

Accelerating Minority Business Investment & Development

Johnathan Mayo Founder & CEO Team Excel



Johnathan Mayo is a social entrepreneur who has a passion for building brands and companies that have a positive impact on society. With a degree in Mechanical Engineering from the Virginia Military Institute, he started his career with Ethyl Corporation, and also spent time at Verizon in engineering and management roles. Mayo later obtained master degrees in Business Administration and Sport Leadership from Virginia Commonwealth University.

He currently serves as the Founder and CEO of Team Excel, an online platform where student teams compete based on metrics such as academics, attendance and community service hours.

In addition to Team Excel, Mayo has been involved in numerous ventures to include Avail, Serving Up Change, Crow Cookies, Excel to Excellence, and Mama J's. With entrepreneurial experience across multiple industries, he has been involved in all aspects of creating, managing, and marketing businesses.

Outside of work, Mayo loves spending time with his wife and two young daughters.